

Advisory Team - Northmore Gordon

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Advisory Team

Advisory work connects a project's technical assessment, eligibility, evidence and commercial decision. A client should identify the applicable scheme and the next decision before relying on a certificate estimate.

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What role does a certificate specialist play in the certification advisory process?

A certificate specialist is a professional with expertise in environmental certificates and scheme requirements who reviews and ensures compliance with applicable standards. This role is critical for assessing whether projects meet specific regulatory requirements before certification claims can be made. Certificate specialists help determine activity eligibility, evidence adequacy, quantity calculations, ownership arrangements, and sale terms—ensuring that technical merit alone does not establish eligibility. We employ certificate specialists to check applicable scheme requirements at relevant project stages and guide organizations through complex regulatory pathways.

What does Northmore Gordon's certificate support service help installers with?

Our certificate support service assists installers with project nomination and evidence gathering, ensuring compliance with specific standards or schemes and meeting accreditation requirements necessary for project certification. This includes certificate nomination and evidence gathering as structured services. The support helps installers obtain required certifications and documentation, navigate scheme-specific requirements, and coordinate evidence across facility, installation, advisory, and finance teams. This coordinated approach reduces the risk that technically sound projects lose certification eligibility due to incomplete or untimely evidence collection.

How does Northmore Gordon's six-stage delivery approach support the certification process?

Our delivery approach connects technical assessment with commercial decisions and ongoing performance across six stages: Assess, Build the Case, Capture Value, Deliver, Procure, and Perform. During the Capture Value stage, funding or certificate pathways are identified; during Deliver, projects are implemented and verified; and during Procure, procurement strategy and environmental attributes are addressed. This structured sequence ensures that evidence requirements and certificate eligibility are considered early—before commitments that might affect eligibility—rather than attempting to

recover certificates after work is complete.

What evidence and timing considerations are important for certificate claims?

Certificate claims depend on specific timing, evidence standards, and regulatory requirements that vary by scheme. Before installation, an evidence checklist, nominated parties, and data responsibilities must be established. Implementation dates, equipment specifications, baseline conditions, and post-commissioning records must all be documented according to the applicable method. We emphasize that project merit and funding eligibility are separate: a technically sound measure may not qualify under a particular certificate scheme, or timing commitments made before assessment may eliminate available pathways. Early coordination across teams prevents evidence gaps that emerge too late to resolve.

What different certificate instruments does Northmore Gordon help organizations assess?

We assess multiple certificate families, each with distinct eligibility questions: energy-efficiency certificates (Victorian Energy Upgrades, NSW Energy Savings Scheme, Peak Demand Reduction Scheme), renewable-energy attributes (determining ownership and retirement claims), and carbon credits (ACCU projects under approved methods). Our statement lists applications across industrial operations, buildings, waste treatment, animal processing, data centres, mining, bioenergy, and solar/battery projects. However, technology alone does not establish eligibility; assessment must determine the applicable jurisdiction, timing, method, and evidence requirements specific to each instrument type and project circumstances.

How does Northmore Gordon ensure certificate eligibility is assessed before projects proceed?

We recommend submitting a project brief early—before binding commitments—identifying site location, equipment, project stage, ownership arrangements, and timeline. A certificate specialist reviews the applicable scheme and activity requirements at relevant stages, not after work is complete. We advise checking activity eligibility, evidence adequacy, eligible quantity, ownership, and sale terms separately from project merit. This early assessment approach—combined with tracking the evidence file across facility, installer, advisor, and finance teams through a designated evidence coordinator—prevents scenarios where projects meet technical performance targets but cannot claim certificates due to procedural or timing failures.

What information should be provided when requesting certificate support?

When requesting certificate support, provide the project location, equipment and capacity specifications, existing and proposed operating conditions, project timeline, and ownership arrangements. Disclose any prior installation, nomination, certificate claims, grants, or assignment of environmental attributes. Distinguish estimates from measured data in all records. Propose an evidence schedule identifying what must be recorded before works, during installation, and after commissioning, along with who gathers, checks, and submits evidence. This comprehensive information allows Northmore Gordon to assess scheme applicability, identify missing evidence, clarify data responsibilities, and establish whether the intended pathway remains available given the project's actual stage.

How do measurement and verification requirements relate to certificate claims?

Measurement and verification establishes the actual outcomes of energy improvements and is often a requirement for certificate eligibility. NSW ESS PIAM&V projects, for example, require an approved independent M&V professional to deem the baseline measurement procedures appropriate before the implementation date. Our M&V services include project-boundary selection, baseline modelling, savings calculation, and reporting. However, verification timelines and data-collection requirements must be planned early: waiting until after commissioning to establish measurement boundaries often makes rigorous verification impossible. Early planning ensures the right meters, intervals, and baseline conditions are in place to support both performance tracking and certificate claims.

What is the relationship between environmental certificates and other funding mechanisms?

Environmental certificates, grants, and finance are separate forms of support that should be assessed independently with distinct evidence requirements. A grant depends on applicant eligibility, round, deadline, and approval conditions; certificates depend on activity eligibility, evidence, quantity, ownership, and sale price timing; finance depends on borrower and project terms. We recommend using a funding status register to track each route separately—distinguishing eligible-in-principle, calculated, submitted, issued, and sold stages for certificates. Investment cases should be prepared both with and without conditional support so management understands the project's merit independent of uncertain funding. Certificate proceeds should never be promised based on historical cases or assumed to combine automatically with grant or finance support.

How does Northmore Gordon support organizations through environmental certificate trading?

We provide expertise in project registration, certificate creation, and trading. Its environmental certificate services include engineering and commercial assessment to evaluate certificate quantity, eligibility, verification cost, and sale price as separate variables—preventing overoptimistic commercial cases. Our moREnewable100 service procures renewable energy certificates without replacing existing electricity supply contracts, offering multi-site coverage, procurement flexibility, RE100-aligned sourcing, and due-diligence support. For any instrument pathway, we conduct environmental-attribute due diligence to verify the integrity and validity of purchased attributes and offsets before procurement and retirement, ensuring the organization understands ownership rights, registry requirements, and the specific claim the instrument supports.