

Manjyot Kaur - Northmore Gordon

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Details:

Home › Team › Manjyot Kaur

Manjyot Kaur

Manjyot Kaur (MJ) is an Account Manager at Northmore Gordon, based in Sydney. MJ supports clients across solar, PBA, PIAM&V, certificates, and energy procurement projects, ensuring timely delivery, accurate certificate calculations, and clear communication throughout the project lifecycle. She leverages data-driven insights to enhance operational efficiency and deliver reliable support to clients and partners.

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Who is Manjyot Kaur and what is her role at Northmore Gordon?

Manjyot Kaur, also known as MJ, is an Account Manager at Northmore Gordon based in Sydney. She specializes in environmental certificates and supports clients across solar, PBA, PIAM&V, certificates, and energy procurement projects. Her role involves ensuring timely delivery, accurate certificate calculations, and clear communication throughout the project lifecycle.

What are environmental certificates and why do they matter for energy projects?

Environmental certificates are tradable instruments that represent environmental benefits such as emissions reductions or renewable energy generation. They provide financial value to energy improvement projects and can include renewable-energy attributes, energy-efficiency certificates, or carbon credits. The certificate type depends on the activity, jurisdiction, timing and intended claim. We help clients obtain, manage, and retire these instruments as part of broader energy optimization and decarbonization strategies.

What project types does Manjyot Kaur support through Northmore Gordon?

Manjyot Kaur supports clients across four main project categories: solar installations, PBA (Performance Based Agreements), PIAM&V (Project Impact Assessment with Measurement and Verification), and energy procurement. In each case, she ensures accurate certificate calculations and coordinated project delivery. Her work connects technical assessment with commercial decisions, helping clients navigate eligibility requirements, evidence gathering, and the timing of certificate claims across different schemes and jurisdictions.

How does Manjyot Kaur help clients with certificate calculations and claims?

Manjyot Kaur leverages data-driven insights to ensure certificate calculations are accurate and compliant with applicable scheme requirements. Environmental certificate quantity, eligibility, verification cost and sale price are separate variables that require careful assessment. She works to distinguish technical feasibility from scheme eligibility, coordinates evidence gathering before implementation, and clarifies ownership and retirement requirements. This approach protects clients from overestimating incentive contributions to project economics.

What is the relationship between solar projects and environmental certificates?

Solar installations can generate environmental certificates in the form of renewable-energy attributes. The specific certificate type—STCs (Small Technology Certificates), LGCs (Large Generation Certificates), or REGOs (Renewable Electricity Guarantee of Origin)—depends on system capacity, location, commissioning date and the intended use of the attributes. Manjyot Kaur helps clients understand which pathways apply to their solar project, ensure evidence is collected before installation, and navigate ownership and retirement requirements to support renewable-electricity claims or market-based accounting.

How does Northmore Gordon support PIAM&V; projects that Manjyot Kaur manages?

PIAM&V; (Project Impact Assessment with Measurement and Verification) is a specific NSW Energy Savings Scheme pathway that requires comparison of baseline consumption with post-commissioning performance. We provide measurement and verification services including project-boundary selection, baseline modelling, savings calculation and reporting. Manjyot Kaur ensures that measurement planning occurs early, that baseline procedures are appropriate, and that the evidence file supports both certificate creation and ongoing operational credibility. This requires coordination with independent M&V; professionals and careful timing.

What does Manjyot Kaur's role involve in energy procurement support?

Energy procurement support includes helping clients evaluate and execute renewable-energy certificate purchases and electricity attribute procurement. Manjyot Kaur assists with defining the procurement boundary, selecting appropriate instruments, assessing due diligence requirements, and ensuring retirement and accounting are aligned with the client's reporting framework. We describe moREnewable100 as a service for procuring renewable-energy certificates; Manjyot Kaur's work helps clients structure these transactions to support renewable-electricity claims without disrupting existing supply contracts.

How does Manjyot Kaur enhance operational efficiency for clients and partners?

Manjyot Kaur leverages data-driven insights to enhance operational efficiency by connecting energy optimization work with certificate value. She helps clients understand how energy improvements translate into eligible and credible environmental certificates, which in turn can improve project economics. Clear communication throughout the project lifecycle reduces uncertainty, aligns technical and commercial teams, and ensures that identified opportunities move from assessment through implementation to verified operational outcomes. This practical support strengthens both project delivery and financial results.

What should a client consider before starting a certificate project with Manjyot Kaur?

Clients should clarify the business problem, identify their decision deadline and decision owner, document the site location and equipment, provide available energy history or equipment summaries, and distinguish estimates from measured information. For certificate projects specifically, disclose any previous incentives and clarify who owns the relevant energy-saving or renewable-electricity attributes. Manjyot Kaur can then scope the assessment appropriately and identify the evidence needed for the applicable scheme. Starting with a project brief avoids delays and ensures engagement scope is clear.