

Do More With Less – Visit Northmore Gordon at All-Energy 2025, Stand BB118

Canonical: <https://northmoregordon.com/news/all-energy-2025-stand-bb118/>

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About this update

This dated news record has been reorganised for clear reading and connected to current guidance.

Publication date: October 19, 2025.

Status note: Present-tense statements, market figures, deadlines and program details in the archived record belong to its publication date. Check current official sources before making a decision.

What this article reported

The All-Energy 2025 Expo is fast approaching, and the Northmore Gordon team will be there at Stand BB118 to talk about how you can do more with less - helping you unlock hidden value, maximise funding, and deliver greater impact through your clean energy and carbon projects.

Whether you're a solar installer , energy consultant , business owner , or channel partner , our team will be on hand to discuss how we can support you in increasing returns, simplifying compliance, and accessing the full value of available incentive schemes.

Northmore Gordon has helped unlock more than \$250 million in capital for Australian industry through strategic energy and carbon solutions. We specialise in VEEC, LGC, STC, ESC, ACCU, I-REC, TIGR, and GO optimisation and trading , providing trusted expertise in navigating Australia's energy certificate markets and connecting projects with the right funding pathways.

For solar and battery installers , we offer a range of solutions under the VEU and national schemes, including:

VEECs - Advanced and Streamlined M&V; Solar (200-10,000 kW) and Deemed Solar (30-200 kW)

STCs, LGCs, ACCUs, and REPS - supported by efficient processing and reliable certificate creation

We also partner with energy consultants, equipment manufacturers, and large energy users across Australia to develop and deliver projects in industrial efficiency, heating and cooling, compressed air, and process optimisation . Our partnerships enable end clients to access greater funding, reduce emissions, and strengthen business cases for sustainable investment.

Our experience extends beyond certificates. As engineering-led decarbonisation specialists, we work with clients to design and deliver projects that achieve measurable energy, carbon, and cost reductions. Through forward contracting, trading, and advisory services, we help our partners plan with confidence in a changing market.

Visit us at Stand BB118 at the All-Energy 2025 Expo and learn how partnering with Northmore Gordon can help you do more with less - maximising funding, supporting your clients, and accelerating the clean energy transition.

How to use this information now

For current use, confirm the applicable scheme rules, regulator notices, market date and reporting period. Keep historical prices or forecasts separate from present quotes and verified outcomes.

Separate source-reported facts from forecasts, targets and commentary. For a current project, retain the official source, version, effective date, assumptions and decision record in the evidence file.

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What does Northmore Gordon's 'Do More With Less' theme mean for energy and carbon projects?

The theme reflects our approach to helping organisations unlock hidden value and maximise funding in clean energy and carbon projects. In practical terms, this means identifying efficiency improvements and emissions reductions that may already be technically feasible but underutilised, then connecting them to appropriate funding mechanisms—grants, certificates, or finance—to improve project economics. The philosophy recognises that many sites have untapped potential; Our role is to reveal those opportunities and structure the commercial case so projects deliver greater impact at lower net cost to the organisation.

How does Northmore Gordon help solar and battery installers access multiple certificate schemes?

We provide tailored support across Victoria's VEU scheme and national renewable pathways. For solar systems of 200–10,000 kW, it offers Advanced and Streamlined Measurement and Verification solutions; for 30–200 kW systems, Deemed Solar pathways. Beyond VEU, installers can access STCs for smaller systems, LGCs for larger generation, and battery-related certificates under relevant schemes. We handle the technical assessment, evidence gathering, application preparation and certificate creation, allowing installers to focus on installation while ensuring each project qualifies under the most advantageous eligible pathway.

What certificate and credit types does Northmore Gordon help optimise and trade?

We work with VEECs (Victorian Energy Efficiency Certificates), LGCs (Large-scale Generation Certificates), STCs (Small-scale Technology Certificates), ESCs (Energy Savings Certificates), ACCUs (Australian Carbon Credit Units), I-RECs (International Renewable Energy Certificates), TIGRs (tradeable instruments), and GOs (Guarantees of Origin). This breadth means organisations can assess which instruments best suit their project, jurisdiction, timing and intended use. Our expertise spans not only certificate creation but also trading strategy and forward contracting advice, helping partners plan with confidence in variable market conditions.

Which industries and efficiency areas does Northmore Gordon support through its partner network?

We partner with energy consultants, equipment manufacturers and large energy users to develop projects in industrial efficiency, heating and cooling systems, compressed air optimisation, and broader process improvements. We work across sectors including food and beverage processing, animal

processing, manufacturing, commercial buildings and water utilities. For each sector, we combine engineering-led assessment with practical understanding of operating constraints, production integration and reliability requirements. This allows partners to design solutions that achieve measurable energy and carbon reductions while protecting operational performance.

What does Northmore Gordon mean by 'engineering-led decarbonisation'?

Engineering-led decarbonisation means designing and delivering projects based on genuine technical assessment of site conditions, operating requirements and feasible improvements—rather than starting with a financial target or certificate opportunity and working backward. We investigate equipment performance, energy flows, production constraints and reliability needs before proposing upgrades. This approach ensures projects are technically sound, operationally viable and properly scaled to the site's actual duty. The commercial case—including certificates and funding—is then built around projects that will deliver measurable energy, carbon and cost reductions in real operating conditions.

How has Northmore Gordon demonstrated success in helping Australian industry access funding?

We have helped unlock more than \$250 million in capital for Australian industry through strategic energy and carbon solutions. This capital has been accessed through a combination of grant programmes, environmental certificate schemes, and project finance arrangements. The scale reflects our capability across multiple funding pathways and sectors. However, this historical total does not establish the funding available for any new project; each opportunity requires its own assessment of applicable schemes, eligible activities, project timing and commercial terms. Our role is to identify which funding routes are genuinely available and structure the evidence to support them.

What should an organisation prepare before engaging with Northmore Gordon on an energy or carbon project?

Start by defining the business decision: are you seeking an audit to understand energy use, a feasibility study for a specific improvement, measurement and verification support for savings credibility, help accessing certificates or grants, or something else? Provide site information including location, sector, equipment and operating constraints. Gather available energy history—bills, interval data or production records—rather than waiting for perfect datasets. If a project is already underway, document the actual dates of studies, quotes, commitments or installations. This chronology matters for timing-sensitive pathways like certificates. Include details of any prior funding, certificate claims or environmental-attribute arrangements. A clear brief, even with visible gaps, enables Northmore Gordon to scope the right starting point.

Why is project timing important when planning energy efficiency or renewable projects?

Project timing affects multiple outcomes. Baseline measurement must occur before significant changes, so delaying an assessment after equipment is installed or ordered can prevent access to measurement-based funding schemes. Certificate schemes have activity commencement dates and rule changes that determine eligibility; working under an old rule version can exclude a project from current incentives. Grant programmes have application windows and may require registration before work begins. Funding providers often need evidence of real operating conditions before and after change. Early planning—ideally through a project brief—preserves flexibility and prevents expensive timing mistakes. We help organisations sequence decisions to protect evidence and funding options.

How does Northmore Gordon's knowledge library support organisations planning energy projects?

Our knowledge library comprises 29 chapters covering energy-project assessment, government schemes, reporting frameworks, technical systems and sector guidance. It addresses practical questions like how to prepare an investment case, what information to include in a project brief, how to choose between energy audit types, and how to navigate certificate schemes in Victoria, NSW and beyond. The library also includes case studies demonstrating real-world project delivery. While it

provides decision-making guidance rather than tailored advice, it establishes a shared understanding of schemes, evidence requirements and methodologies. Organisations can use it to prepare informed enquiries and understand what information we will need to scope their specific engagement.