

Partner With Us

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Northmore Gordon works with contractors, energy service companies, consultants and equipment suppliers to identify incentives, collect project evidence and coordinate certificate pathways. The partnership is most useful when eligibility and documentation are discussed before installation.

Electrical Contractor Businesses

Northmore Gordon helps you to do the job right the first time, and minimize the pain of paperwork. We unlock lighting & solar incentives with minimum effort. Northmore Gordon's industry-leading app provides real-time collaboration for the fast and simple collection of evidence. We can also provide remote or onsite assistance to guide you through the evidence collection process.

Energy Service Companies

Businesses conducting energy efficiency upgrade projects can benefit from quoting tools, fast payments, a custom-built mobile app to simplify job completion, visibility of all certificate jobs in your pipeline, and industry leading expertise.

Energy Consultants

Northmore Gordon helps your industrial and commercial customers gain access to funding from environmental certificates. And as Energy Consultants, we understand that you help businesses prioritize and manage energy projects. As well as creating certificates, Northmore Gordon can augment your consulting team for M&V, metering equipment, or auditing. Wattly also has a CMVP registered on IPARTs panel and can sign off regression models.

Equipment Suppliers

Wattly can ensure that your products are approved under the various government schemes. With five year's experience in product approvals, Wattly can help specifiers, consultants and installation businesses to access incentives for your products.

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What types of businesses can partner with Northmore Gordon?

We partner with Electrical Contractor Businesses, Energy Service Companies, Energy Consultants, and Equipment Suppliers. These partners operate throughout the supply chain and work with Northmore Gordon to better service customers and help them comply with scheme requirements while accessing available incentives. Each partner type receives tailored support designed to address their specific business needs, from evidence collection to funding access to product approvals.

How does Northmore Gordon help electrical contractors collect evidence for incentives?

We provide electrical contractors with an industry-leading app that enables real-time collaboration for fast and simple evidence collection. The platform helps contractors do the job right the first time while minimizing paperwork. Beyond the app, we offer remote or onsite assistance to guide contractors through the evidence collection process, unlocking lighting and solar incentives with minimal effort and complexity.

What support does Northmore Gordon provide to Energy Service Companies conducting efficiency upgrades?

We offer Energy Service Companies quoting tools, fast payment processing, a custom-built mobile app to simplify job completion, and visibility of all certificate jobs in their pipeline. These capabilities streamline project delivery and financial management. The partnership also provides access to industry-leading expertise, enabling ESCOs to confidently manage energy efficiency upgrade projects and maximize the financial value of environmental certificates generated through their work.

How can Energy Consultants expand their service offerings through Northmore Gordon?

We help energy consultants' industrial and commercial customers access funding from environmental certificates. The partnership can augment consulting teams with specialized support for measurement and verification, metering equipment selection, or energy auditing. Additionally, through our Wattly brand, we have a CMVP (Certified Measurement and Verification Professional) registered on IPART's panel who can sign off regression models, strengthening the technical credibility of consulting deliverables.

What does product approval support from Wattly involve?

Wattly, operating under the Northmore Gordon umbrella, helps equipment suppliers ensure their products are approved under various government schemes. With five years' experience in product approvals, Wattly works with specifiers, consultants, and installation businesses to navigate approval processes. This support enables equipment suppliers to remove barriers to market adoption and help their partners access incentives for their products under schemes such as VEU, NSW ESS, and other relevant frameworks.

Why should businesses consider partnering with Northmore Gordon rather than handling incentives independently?

Partnering with us provides specialized expertise, proven systems, and operational support that reduce complexity and commercial risk. Our six-stage delivery approach connects technical assessment with commercial decisions and ongoing performance. Partners gain access to industry-leading tools, real-time collaboration platforms, and professional guidance that help them comply with scheme requirements, collect credible evidence, and maximize financial returns while protecting operational outcomes and minimizing administrative burden.

How does Northmore Gordon's partnership model address scheme compliance challenges?

We partner with businesses to help them navigate complex scheme requirements, which vary across VEU, NSW ESS, PDRS and other programs. Our deep knowledge of eligibility rules, evidence standards, and timing requirements helps partners avoid costly mistakes. By providing guidance on project staging, baseline measurement, and documentation, we ensure partners collect compliant evidence from the outset, reducing audit risk and enabling fast certificate creation and payment once projects are completed.

What is the practical benefit of Northmore Gordon's mobile app for contractors and service companies?

The custom-built mobile app streamlines evidence collection, collaboration, and project visibility in real time. For electrical contractors, it simplifies lighting and solar work while reducing paperwork. For

Energy Service Companies, it provides visibility of all certificate jobs in their pipeline and enables fast job completion tracking. The app reduces administrative overhead, minimizes errors in evidence documentation, and accelerates the path from project completion to certificate issuance and payment.