



DON Smallgoods large energy payoff

The Client

Founded in 1947, DON is one of Australia's largest smallgoods manufacturers, producing ham, bacon, salami and smallgoods from its Castlemaine site in Victoria.

The Work

In 2017, DON Smallgoods engaged Northmore Gordon Environmental for a three year contract under our 'Virtual Energy Manager' service to help set up an energy reduction program. Northmore Gordon Environmental was selected as an energy optimisation partner based on their deep experience in industrial efficiency, articulation of value, 'skin in the game' approach and ability to measure success.

Challenges

- No visibility of energy productivity and performance
- Rapidly rising electricity and gas costs
- Need to achieve sustainability targets
- Limited energy management capacity
- Unstructured approach to energy management

Outcomes

- Greater visibility on energy performance
- \$1.5M of savings opportunities/pipeline identified from energy assessment including upgrades to air compressors, refrigeration, lighting and process improvement
- Reduced risk as a consequence of co-funding model
- Project payback less than three years
- Target savings of 20% of site energy use

Northmore Gordon is a leader in environmental certificate creation and trading. We have created the most certificates of all Accredited Persons under the Victorian Energy Upgrades program, an Accredited Certificate Provider in the NSW Energy Savings Scheme, and registered agent under the Federal Renewable Energy Target.

We've provided \$100m of financial incentives for energy efficiency and renewable energy projects at over 35,000 commercial, industrial and residential sites. This has saved our clients and partners gigawatt hours of energy, millions of dollars and reduced greenhouse gas emissions by over 5 million tonnes of CO₂e.



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